**Jorge Alejandro Lievano Carvajal Business Consultant Profile**

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Resourceful and multifaceted professional with proven experience as business consultant, performance management, and compliance for reporting and analysis. Skilled in designing and supervising team’s core research tasks and analyses regularly and Participating in communication of project conclusions to senior management. Adept at monitoring financial statements for compliance with business rules, restrictions and/or client customization requests. Accomplished communicator and team leader with excellent communication and interpersonal abilities to build rapport with clients, staff, and other key stakeholders to successfully resolve issues and ensure service and performance excellence. ***Areas of Expertise include:***

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| --- | --- | --- |
| * Financial Research Methodology | * Strategic Planning & Execution | * Information Technology |
| * Critical Thinking & Analytical Skills | * Team Training & Leadership | * Problem Solving |
| * Project Management | * Quality Control Assurance | * Effective Communication |

**Professional Experience**

**Optum, Inc., Health Services Innovation Company, Massachusetts, USA.**• Summer 2020

**Strategic Partnerships Internee**

Evaluated 400+ companies and 15+ demos for an M&A target list that advanced Optum’s strategies. Administered over eight business cases for partnerships that included a large tech company, to improve engagement and cost-savings.

**Key Accomplishments:**

* Defined and drove strategic roadmap for a digital health platform targeting seven market opportunities with expected revenues of over $240M by 2025, presented build/buy/partner recommendations, and acquired leadership support.

**Hospital San Judas Tadeo S.A. DE C.V., Mexico City, Mexico** • Spring 2019

**Independent Consultant**

Implemented modification strategies to integrate four medical services and directed a 10-year development plan.

**Key Accomplishments:**

* Executed, mentored, and premeditated a management process improvement that resulted in 10% costs reduction.
* Studied financial statements and proposed $1.2M recapitalization strategies.

**Mexican Social Security Institute, Mexico City, Mexico** • 2017 to 2018

**Project Coordinator**

Assessed suppliers’ performance and demonstrated resourcefulness at resolving operational obstacles, represented local administrators in H.Q. meetings, and scheduled training delivery for 100+ technicians. Inaugurated and designed alliances to implement four major programs by increasing patient safety and quality assurance. Monitored clinics and hospitals in 15+ regions and recommended new strategies to execute improvements. Directed and led event management during 10+ General Director’s working tours.

**Key Accomplishments:**

* Spearheaded project management of $60M National Linear Accelerators Substitution Program.
* Synchronized information with 20+ managers and reinforced general director’s decision making.
* Played a vital role in $200M cost-saving budget allocation for national medical equipment acquisition programs.

***Additional experience:***

* **Government Affairs Manager** at Biokorf De Mexico S. DE R.L. DE C.V., Mexico City, Mexico
* **Internee** at Secretariat Of Finance And Public Credit, Mexico City, Mexico
* **Private Secretary to General Director for South America** at Secretariat of Foreign Affairs, Mexico City, Mexico
* **Patient Services Director** at HAVEN Free Clinic, US

**Education & Training**

**Master of Business Administration (MBA) and Master of Public Health (MPH)**

YALE UNIVERSITY | New Haven, CT | (In Progress)

**Master of Economics (M.E.)**

INSTITUTO TECNOLOGICO AUTONOMO DE MEXICO (ITAM)| Mexico City, Mexico | (2017)

**Bachelor of Arts (B.A.), International Relations**

EL COLEGIO DE MEXICO | Mexico City, Mexico | (2014)

**Professional Skills**

Advanced Microsoft Office and STATA

**Scholarships & Fellowships**

Awarded a Full-Tuition Scholarship and stipend, awarded based on academic excellence

Recipient of the “Emerging Leaders in the Americas Program” Scholarship to study a semester at UBC, Canada

**Languages**

Spanish – Native | English – Fluent